

MOTIVATION ROMANIA FOUNDATION

Annual Report 2018





Mission: Develop sustainable programs to improve the quality of life of Romanians with disabilities.

Motivation is the only nongovernmental organization in Romania that provides personalized wheelchairs together with the independent living training that persons with mobility disabilities need for improved self-confidence.

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comunicare@motivation.ro



Foreword

The most important life lesson I received from persons with disabilities is that they do not need our pity or regrets. They need to be treated as equals, just like anyone else.

CĂTĂLIN SĂNDULACHE, *Fundraiser-athlete in #TeamMotivation*

I am just a regular person who had the privilege but also felt the moral obligation to support the cause of Motivation Romania. I competed for the past two years in the 21 km race of the Bucharest International Marathon for the IMPACT program, as well as for the Wheelchair Fund. My involvement brought positive reactions from friends and acquaintances, raising their awareness and involvement, possibly also because of the power of personal example.

I was able to raise over 3,000 lei. At the end of each campaign, I felt satisfaction and fulfilment for having been able to bring together the needs for support of children, youth and persons with disabilities, with the desire of friends and acquaintances to help. I was also very motivated to succeed and not to let down, which energized me further during my training, at the race and afterwards.

I believe each of us should try to raise awareness of the need of each person with mobility disabilities to live an independent, normal life. This is why I invite all those who can and want to support Motivation, to do it. I promise it will be worth the effort.

Good luck, Motivation Romania!

Achievements 2018



3,336

persons with disabilities
regained
their self-confidence
and hope
for independent living



27

abandoned youth
with disabilities
live and receive care
in the Motivation family

35

persons with
mobility disabilities
learned to manoeuvre
their wheelchair
at active rehabilitation
sessions



315

fundraiser-
athletes supported
Motivation



17

cities host the
#EnAbleParking
campaign



553

specialists
trained on
disability-related
topics



51

vehicles adapted
to be driven by people
with mobility disabilities



1. Sorin does the wheelie at the active rehabilitation camp in Văratec.



2. George, WHO trainer, presents different types of mobility equipment at a training session for wheelchair specialists.



3. Andrei, wheelchair technician, and Gabi, physiotherapist, make wheelchair adjustments.

Our program means:

- ✓ Personalized wheelchair assessment and prescription
- ✓ Wheelchair adaptation to the user's needs
- ✓ Training for wheelchair skills
- ✓ Maintenance and monitoring

533,000

kilometres driven by Motivation's teams to provide wheelchairs and services to persons with mobility disabilities

3,274

wheelchairs and mobility equipment provided

3

international partners provide us quality wheelchairs

Mobility equipment

Sorin is 14 years old. In 2010 he was involved in a car accident. He was playing alongside other children on the street, when he was hit by a car. With support from Motivation, Sorin has an appropriate wheelchair, which helps him do the things other young boys do at his age. He goes to school, meets his friends, and even continues to play football, in his spare time, as a goalkeeper. For Sorin, life goes on as usual.

SORIN, *photo 1, wheelchair user*

An appropriate mobility equipment is essential for the health, functioning and independent living prospects of persons with mobility disabilities. An appropriate wheelchair prevents medical complications and isolation. Motivation Romania applies the principles of wheelchair provision adapted to the diagnosis, needs and abilities of each user, in accordance with the World

Health Organization (WHO) recommendations. Together with the wheelchair, each user receives training for safe and correct wheelchair use.

Motivation`s technicians, who carry out the individual wheelchair assessment and prescription, complete certified trainings based on the WHO curricula.



1



2

♥
Our program
means:

- ✓ Wheelchair manoeuvring techniques
- ✓ Personal care and hygiene
- ✓ Preventing pressure sores and urinary tract infections
- ✓ Home, driving and workplace adaptations
- ✓ Mentoring and rights

1. Florentina practices her wheelchair skills guided by Ancuța, independent living trainer, at an active rehabilitation session.

2. Alexandru crosses doorsteps during a relay at an active rehabilitation camp for children.

3. Andrei practices his transfer skills on the shower chair, guided by Motivation team members, at an active rehabilitation session.



3

35

persons with mobility disabilities regained their independence at active rehabilitation sessions

192

free calls at the Motivation Call Centre
0800 030 762

124

participants with mobility disabilities attended health and independent living trainings in hospitals and rehabilitation centres

1

pressure assessment system, unique in Romania, helps us make recommendations for healthy wheelchair seating

Active rehabilitation

"When I came to the training session, I did not aim to learn the wheelie, but I leave with the confidence that I can do it. I learned to go down stairs and to cross doorsteps on two wheels. I am very proud that I can do these now, because this means I am more independent and I don't need help. I learned about urinary management and pressure sores and, in the future, I will know what to do about them. I wish to be even more independent, to be employed and to travel more, because now I know that I can."

FLORENTINA, photo 1, participated in an active rehabilitation session in June 2018.

This program serves persons who have recently become wheelchair users or who did not have the opportunity to learn to be independent in a wheelchair. Active rehabilitation includes physiotherapy, independent living training, counselling and adapted sports.

Participants are guided by a multidisciplinary team that includes physiotherapists and independent living trainers. At our sessions, wheelchair users learn to discover and use their abilities for themselves and for others in the community.



1



2

PHOTO CREDIT: ALINA COJOCARU

1. Ancuța, #TeamMotivation member, at the start of the 21 km race of the Bucharest International Marathon.

2. Wheelchair basketball introductory event organized with the Romanian Basketball Federation.

3. #TeamMotivation at the start of the 10 km race of the 2018 Cluj-Napoca International Marathon.



3



Our program means:

- ✓ Health and mobility
- ✓ Motivation to be independent in a wheelchair
- ✓ Inspiration for those around us

12

events in basketball,
running and cycling
attended by Motivation
wheelchair athletes

276

volunteers without
disabilities attended
inclusive sports events
with Motivation

2,645

km run by
#TeamMotivation athletes
at Galați Half Marathon,
Wizz Air Cluj International
Marathon, Raiffeisen Bank
Bucharest Marathon and
Făgăraș Country Bikeathon

Wheelchair sports

"At Motivation I discovered the joys of independent living and adapted sports. Over the years, I tried wheelchair basketball, archery and track and field. I am happy to be part of #TeamMotivation and to compete alongside other persons with and without wheelchairs. By participating in sports events, I can show others the abilities of persons with disabilities while at the same time supporting Motivation's programs, which change lives for the better."

ANCUȚA, photo 1, independent living trainer and #TeamMotivation athlete

Wheelchair sports are part of the active rehabilitation process. Practising sports helps wheelchair users to maintain their muscle tone. Sports also consolidate mental health and encourage overcoming one's perceived limits.

At Motivation, we believe in sports as spectacular means to demonstrate the abilities of wheelchair users. Sports bring people together, give them opportunities to know each other, to discover their abilities and to interact.



1. Călin works at the Impact tailoring workshop, guided by Mihaela.



2. Ionuț, Alex, Kiki and Călin, young adults from our program, are proud of their medals at the end of a Special Olympics track and field competition.



3. Alex and Călin, with Daniel, their mentor, work in the Motivation carpentry workshop even on Halloween.

♥
Our program
means:

- ✓ Family-like homes and semi-independent living
- ✓ Occupational therapy, physiotherapy and adapted sports
- ✓ Developing independent living skills
- ✓ Camps and community participation
- ✓ Assisted employment
- ✓ Lifelong friends

27

abandoned youth
with disabilities live
in the Motivation
family

10

trips and meetings with
volunteers from
companies who became
friends with our young
adults

50

volunteers joined our
youth at common
activities

2

new occupational
workshops in carpentry
and tailoring

The IMPACT Program

Our colleagues at the Day Centre believe that working with the young adults from the IMPACT Program is not just an eight-hour job! To have authentic, positive relationships with our young adults, you have to put aside all expectations. Only then can you truly listen and understand them, see the source of their needs, their frustrations and breakdowns, as well as the source of their affection. You will never forget the first meeting with them. You have to open your eyes and ears, as well as your heart and your chest of experiences, in order to give them the warmth and emotional comfort they need so much!

In 2003, we started the IMPACT program and transferred 37 children with medium and severe disabilities from state institutions. Today, 27 of them are young adults and still live at Motivation, in family-like homes. The others were reintegrated into foster families or their biological families.

We give our youth the protection and warmth of a family. They access therapies that help them discover and improve

their social and independent living skills.

Together, we work in the occupational workshop, the physiotherapy room, the sensory stimulation room or in speech therapy. They attend psychological counselling and personal development groups. We learn to work with wood, to use the sewing machine, to grow plants, to help those around us.



1



2

PHOTO CREDIT: BOGDAN DINCA

1. Ciprian Lupu, the first wheelchair user race pilot in Romania, at the start of one of the legs of the 2018 National Speed Racing Championship.

2. Adriana, #TeamMotivation member, at the finish of the 3 km race of the Bucharest International Marathon.

3. Marian and Dragoș present their catch at a fishing contest between teams including persons with and without wheelchairs.



3



Visit www.motivation.ro/en/enableparking/
Make dedicated parking places available for persons with disabilities.
Spread the word about the campaign.

233

specialists, students and others attended awareness events on disability in hospitals, faculties and NGOs

1

wheelchair accessible track included in the Făgăraș Country Bikeathon competition

265

supermarkets host the #EnAbleParking Campaign

7

companies and embassies joined #EnAbleParking

Abilities matter

"At 16, I was watching from the side-lines the pilots competing in the National Speed Racing Championship, particularly those in the stage held in Poiana Brașov. This is how my passion for motorsport was born. At 18, I had a swimming accident and started to use a wheelchair. At 25, I learned to drive an adapted car and took my driver's license. At 35, I became the first race pilot in Romania in a wheelchair to be licensed by the Romanian Sports Automobile Federation. Each race I line up for is an opportunity to further my dream, and gives me joy and energy."

CIPRIAN, *photo 1, race pilot and wheelchair user*

We take every opportunity to give the message that abilities matter. We encourage appreciation for what each of us can do. Our message goes out to persons with disabilities attending our programs, as well as to those without disabilities from the community.

We organize camps, sports events and awareness raising seminars whereby we take down barriers and change mindsets.

We undertake research projects on the situation of wheelchair users in Romania, and awareness campaigns. These serve as tools for disability professionals and decision makers, to create better approaches towards full community participation of persons with mobility disabilities.



1. Training on communication and direct assistance for persons with disabilities, for staff at Mihail Kogălniceanu International Airport.

2. Wheelchair skills session at a seminar for specialists in Iași.

3. Mihaela F. at a practice session on interacting with persons with disabilities, training at Mihail Kogălniceanu International Airport.



Our program means:

- ✓ Specialists who understand the need to provide personalized mobility products and services
- ✓ Integrated service approach, centred on each person's abilities
- ✓ Mutual respect and equal opportunities for each person with disabilities served

Trainings for specialists

"In my opinion, this was a very useful training. We updated some information, we learned how to react and to behave naturally when interacting with persons with disabilities. I liked the way information was presented, and that the presentations were interactive."

MIHAELA, photo 3, trainee on communication and direct assistance for persons with disabilities in airports.

Motivation's trainings for specialists promote best practices and improve the services available to wheelchair users in Romania, as close as possible to their homes.

Trainings on interactions with persons with disabilities provide best practice models of inclusion. These courses facilitate the access of persons with disabilities to organizations, both from the viewpoint of the physical

environment, as well as in terms of attitudes and communication. Trainings are targeted towards staff from companies who interact frequently with persons with disabilities as customers or employees.

Trainings on wheelchair service provision are based on the World Health Organization (WHO) curriculum.

20

airport employees trained to better interact with persons with disabilities

98

Motivation team members attended internal trainings and practice sessions

3

types of courses offer participants certified diplomas

Courses on the introduction of the International Classification of Functioning, Disability and Health (ICF; another WHO instrument) enable professionals to work in teams and to adopt ability-centred principles in their work. These courses change the current medical approach of disability and promote a common language for specialists from different areas of expertise.



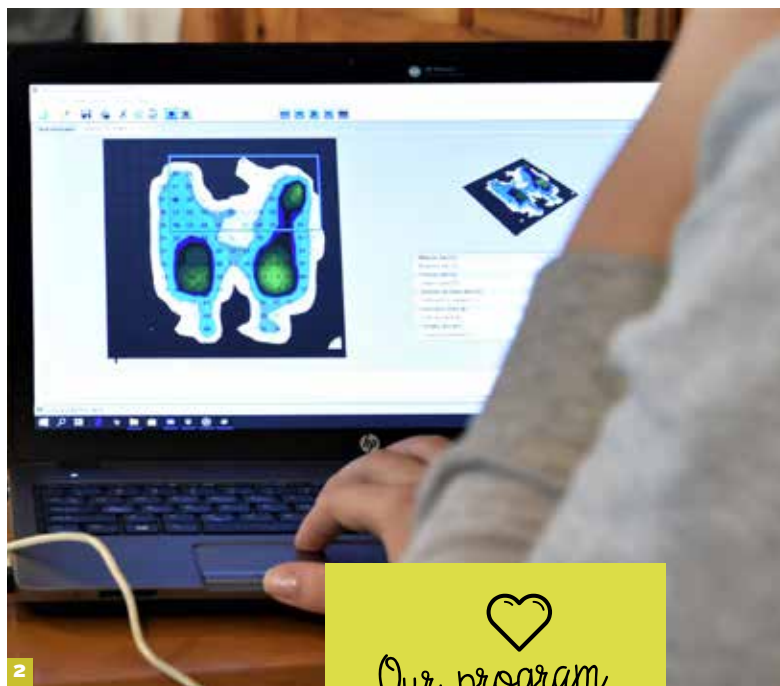
Dumitru practices transfers from the ground to the wheelchair at an active rehabilitation session, guided by Marian, independent living trainer, and Andu, physiotherapist.



Abilities matter: by the power of example we encourage persons with and without disabilities to participate together in a wide range of activities.



1



2

1. Motivation specialists on a study visit to BackUp Trust, organization providing mobility and independent living services for persons with spinal injuries in the UK.

2. Visual representation of seat pressure provided by BodiTrak, a computer-based equipment unique in Romania, we now use to prevent pressure sores.

3. Marian receives a transport of used bicycles from our partners at Tools4Change, the Netherlands.



3

Our program
means:

- ✓ Partner organizations dedicated to providing quality wheelchairs
- ✓ Access to ongoing learning for Motivation specialists
- ✓ Mutual support within our team
- ✓ Best practice models of services for persons with disabilities

International partnerships for appropriate mobility services

"I discovered in the mentorship program at the BackUp Trust a model worth adopting, to complete our information and counselling services for persons with spinal cord injuries. This program brings benefits both for mentors, who consolidate their knowledge, as well as for beneficiaries, who thus have access to counsel about active life."

COSTIN, *Coordinator of Mentorship program for persons with spinal cord injuries.*

We focus on maintaining our high-quality standards for the mobility equipment we donate in Romania. With the support of our partners at Agape Foundation (Sweden), United Cerebral Palsy (USA) and the Church of Jesus Christ of Latter-day Saints (USA), every year we donate quality wheelchairs and mobility equipment. All these are new or reconditioned, and we adapt them individually to

the needs of each user.

Motivation also helps equip public hospitals, medical rehabilitation centres and other organizations with hospital beds, bed hoists, wheelchairs, walking frames and crutches.

We organize periodic trainings for our colleagues from the regional mobility and independent living teams. Trainings are completed by mentoring sessions and experience exchanges at partner organizations.

1,127

wheelchairs from our partners donated in Romania

1

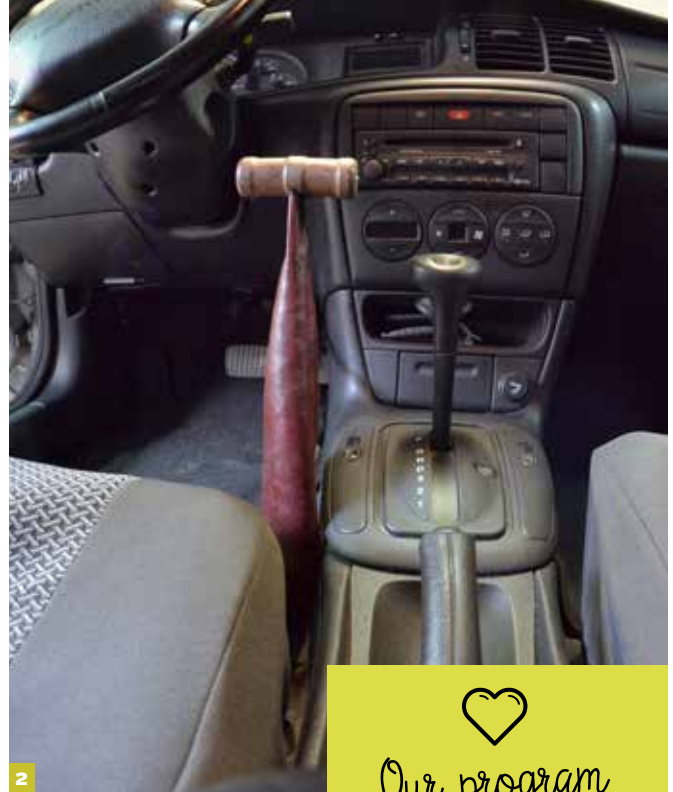
experience exchange at BackUp Trust, Great Britain

10

wheelchair users trained to become mentors for persons with spinal cord injuries

8

types of trainings and practice sessions offered to Motivation staff



1. Active style wheelchair attached to electric handbike.

2. Driving adaptation for persons with mobility disabilities, installed at the Motivation LLC workshop in Buda, Ilfov county.

3. Adapted cutlery for persons with low arm, hand and finger mobility, available at Motivation LLC.

3



Our program means:

- ✓ Personalized wheelchairs
- ✓ Mobility equipment and medical consumables paid by the Health Insurance Agency (HIA)
- ✓ Newest generation assistive devices
- ✓ Driving adaptations
- ✓ 17 regional teams providing client-centred services country-wide

Motivation LLC

"I wanted very much to adapt my car and to drive, because I used to spend a lot of time at home. I could not go out shopping, or meet friends, I could not do anything. I have a driving adaptation since 2018. For me, it is important that I can travel long distances, to go wherever I want without depending on someone else."

IONEL, wheelchair user and participant in Motivation's active rehabilitation program

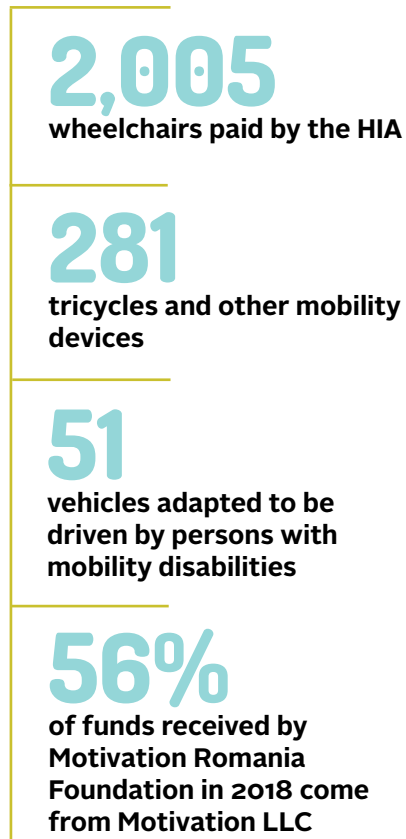
Motivation LLC was created in 2001 to generate income for the social services provided by its sole shareholder, Motivation Romania Foundation. The LLC is a social enterprise that employs persons with and without disabilities and generates incomes that fund programs dedicated to persons with disabilities.

Motivation LLC is the only provider country-wide delivering personalized wheelchairs and

promoting appropriate wheelchair services. Since 2014, Motivation LLC is the only certified dealer in Romania for the Panthera high performance, lightweight wheelchairs produced in Sweden.

At Motivation LLC, persons with disabilities can receive an adapted wheelchair paid by the county Health Insurance Agency (HIA). The company also provides urinary incontinence and colostomy products that are paid by the HIA.

Since 2007, Motivation LLC



is certified by the Romanian Automotive Register to make driving adaptations for persons with mobility disabilities. The adaptation enables wheelchair users to drive vehicles by manually controlling the break and gas levers.



1

PHOTO CREDIT: CRISTINA ÔPREA - EMOTICAR.RO

2



Motivation comes closer to clients in each county

- ✓ Personalized wheelchairs provided together with the training needed for proper use
- ✓ Mentoring for persons with spinal injuries country wide
- ✓ Mobile technology for information on wheelchair user health and independent living
- ✓ Awareness campaigns that increase respect for the rights of persons with disabilities or prevent accidents leading to life in a wheelchair



3

- 1.** Cristi, #TeamMotivation member, at the 2018 Galați Half Marathon.
- 2.** #EnableParking stickers displayed on her race car by Cristiana Oprea, racing pilot who supports our campaign to free up parking places for persons with disabilities.
- 3.** Surprise party for Petra, one of the young participants at the active rehabilitation camp for children in Văratec, Neamț county.

Plans for 2019

"We are happy to be available in the community through the mobility services we provide, as well as through our participation at different inclusive events such as sports competitions. Each year, we aim to overcome our own achievements from the previous year. We are inspired in this endeavour by every colleague or participant at Motivation's programs who succeeds, whether it be at overcoming doorsteps or crossing the finish line at a sports event!"

GEORGE, *physiotherapist and #TeamMotivation coordinator for Galați Half Marathon*

In 2019, we will continue to provide services that reduce the isolation and dependence of persons with disabilities throughout Romania, deriving from lack of local services or lack of access to information and support.

We will continue to give our young adults with disabilities a family-like environment, the

therapies and interactions they need to live fulfilling lives.

We plan to consolidate Motivation's services so that children and adults with mobility disabilities:

✓ have rapid access to personalized mobility equipment, provided by trained professionals available in each county,

160

wheelchair users will regain their independence and self-confidence at our training sessions

2,900

personalized wheelchairs will be provided country-wide

1

mobile app will give information on wheelchair user health and independent living

✓ receive appropriate interventions for independent living, that are adapted to their actual lives,
✓ are valued and supported in the community by trained specialists and peers with positive attitudes.



1

1. Fun activities at the active rehabilitation camp for children organized in Văratec, Neamț county.

2. Adriana, independent living trainer, and Alina, physiotherapist, at an internal training on wheelchair adaptations.

3. Fane works on adapting a wheelchair for one of Motivation's beneficiaries.



2



3

PHOTO CREDIT: JOHANNA RANNULA



MOVING THE WHEELS OF CHANGE!

- ✓ Quality wheelchairs, reconditioned and donated in Romania
- ✓ Socially responsible companies that support donations of mobility equipment to those who need them
- ✓ Friends who donate to give back mobility to wheelchair users
- ✓ Persons with disabilities who regain their independence of movement

The Wheelchair Fund

"For over 18 years, Vodafone Romania Foundation has been helping Motivation Romania change lives for the better. The project *Abilities matter - health and independent living in wheelchairs*, initiated in 2018, represents for us an added opportunity to contribute to freedom of movement for persons with mobility disabilities, through appropriate wheelchairs. In addition, we continue to put technology in the service of good: the computer-based seating pressure testing system, unique in Romania, was purchased in the project to help prevent medical complications and maintain the health of wheelchair users."

ANGELA GALEȚA, *Director of Vodafone Romania Foundation*

Move the wheels of change towards independent living of children and adults with disabilities in Romania.

Direct 3,5% of your income tax as employee.

Sponsor our program, and the cost is deductible for the company you represent.

Donate to the Wheelchair Fund to give back mobility to one wheelchair user.

Online: <http://motivation.ro/en/support-motivation/>

Bank transfer, BCR Plevnei branch:

LEI: RO 98 RNCB 0071 0114 2739 0030

EUR: RO 13 RNCB 0071 0114 2739 0008

10 EUR

cover the cost of wheelchair delivery to the person who needs it

20 EUR

ensure the wheelchair is adapted to the needs of its user

30 EUR

fund wheelchair adaptations and delivery to the person with limited mobility

40 EUR

bring to Romania an active-type wheelchair

100 EUR

fund the donation of a reconditioned, active-type wheelchair, to one person with mobility disabilities.

Write us at comunicare@motivation.ro to personalize your support for Motivation.

Together, we move the Wheels of Change!



PHOTO CREDIT: ALINA COJOCARU



1. Marian and Laurențiu congratulate their teammate at the end of an inclusive basketball game.

2. Lorena volunteers for the Impact program since 2016.

Be a member of the village that helps us care for the young adults living in Motivation's homes!



Make my dream come true!

✓ One time and recurring donations

✓ 20% of the profit tax of companies

✓ In kind donations in food, cleaning and renovation products, clothes, art and school supplies

✓ Volunteers who become friends with our youth



✓ Fundraiser-athletes who compete and raise funds for our services

✓ 3,5% of the income tax of donors as employees

Make my dream come true!!

"At Motivation I met a few wonderful young people and I came to depend on their smiles. They taught me that happiness is a choice. They taught me to be thankful for all the good parts in my life and helped me mourn when my father passed away. My life would have been much emptier, had I not learned to sew with Nicoleta, to laugh at Călin's jokes or listen to Mihaela tell me what Santa brought her. I strongly believe that volunteering for Motivation helps you grow as a human being, and I recommend it to anyone!"

LORENA from Oracle, photo 2, volunteers at Motivation since 2016

In 2003, Motivation became the family of 27 children with medium and severe disabilities abandoned in institutions. At Motivation, they became young adults and are enjoying quality care, personalized therapies, leisure activities and many friends.

They say that it takes a village to raise a child.

Become part of the 'village' that helps us care for the young adults living in Motivation's homes.

Donate for a life of fulfilment for each of the 27 youth with disabilities in the Motivation family.

Personalize your involvement on: comunicare@motivation.ro
Make their dream come true!

Online: <http://motivation.ro/en/support-motivation/>

Bank transfer, BCR Plevnei branch:
LEI: RO 98 RNCB 0071 0114 2739 0030
EUR: RO 13 RNCB 0071 0114 2739 0008

Direct 3.5% of the income tax of individual donors.

Sponsor the program, and the cost is deductible for the company you represent.

6 EUR

monthly give fresh fruit to one young adult living at Motivation

10 EUR

monthly provide educational or therapy materials to one young adult from our group homes

25 EUR

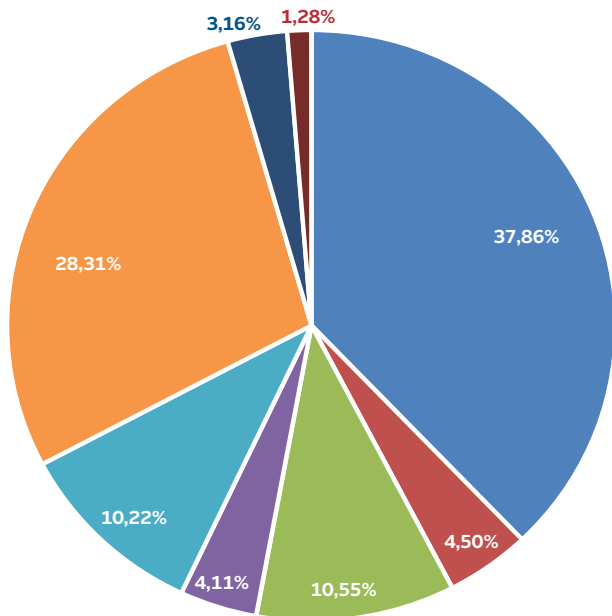
monthly enable one young adult from our group homes to spend the weekend at the Motivation camp in Văratec

3.5%

of the income tax directed to Motivation finances support services for persons with disabilities country-wide

Financial data 2018

INCOME 2018



MOTIVATION ROMANIA FOUNDATION

INCOME 2018	EUR	% TD*	% TFS**
MOTIVATION LLC	511,375	37.86%	56.31%
Ministry of Labor and other public funds	60,798	4.50%	6.69%
Ilfov County Council / Social Assistance Department	142,465	10.55%	15.69%
Donations from individuals: Make My Dream Come True, Wheelchair Fund, 2%	55,493	4.11%	6.11%
Sponsors / companies	138,042	10.22%	15.20%
Total financial support (TFS)	908,173		100.00%
AGAPE Foundation, Sweden	382,396	28.31%	
Church of Jesus Christ of Latter Day Saints	42,714	3.16%	
UCP Wheels for Humanity	17,246	1.28%	
Total in kind support	442,356		
Total donations (TD)	1,350,529	100%	

*Percentage of total donations

** Percentage of total financial support

Balance sheet 2018

	01.01.2018	31.12.2018
	EUR	EUR
The assets and liabilities of The Charity		
Fixed Assets		
Intangibles assets	376	325
Tangibles assets	466,305	501,951
Financial assets	2,221	41
TOTAL FIXED ASSETS	468,903	502,317
Current assets		
Inventories	274,385	355,817
Debtors	328,058	379,658
Cash at bank and in hand	223,824	362,012
TOTAL CURRENT ASSETS	826,268	1,097,488
Creditors		
amounts due in one year		
-funds received and not yet consumed	0	
-other creditors	-19,610	-101,670
-leasing	-17,207	-25,915
amounts due in more than one year		
-leasing	-34,725	-31,673
Net current assets	789,451	969,903
Excedent/deficit	1,202,550	1,419,468
Reevaluation reserves	21,079	21,079
Total Charity funds	1,223,629	1,440,547

Motivation Romania Foundation - Profit & Loss 2018

	31.12.2017	31.12.2018
	EUR	EUR
Incoming resources from generated funds		
Foreign funds	266,983	832
Public funds	107,296	196,471
Corporate funds	12,892	146,526
Individual funds	349,858	495,324
Total incoming resources from charitable activities	737,030	839,153
Costs of charitable activities	1,414,093	1,134,958
Net surplus/deficit generated by charitable activities	-677,063	-295,804
Gain from financial activities	871,377	2,391,285
Income from Motivation LLC dividends	879,093	511,375
Surplus/deficit from exchange rates	-7,715	1,348
Net movements in funds	194,314	2,095,481
TOTAL NET DEFICIT / SURPLUS OF CHARITY	194,314	2,095,481

Income and expenses

FMR [EUR]	2012	2013	2014	2015	2016	2017	2018
Income	1,790,072	1,723,075	2,206,590	3,539,058	1,559,370	1,650,015	1,350,528
Expenses	1,630,649	1,464,772	2,198,071	3,036,072	2,007,900	1,451,626	1,133,610
SURPLUS/DEFICIT	159,423	258,303	8,519	502,987	-448,531	198,389	216,918

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www.dfk.ro

AUDITOR'S REPORT
To the attention of Motivation Romania Foundation Trustees

Opinion

1. We have audited the accompanying balance sheet of Motivation Romania Foundation (the Charity) as of December 31, 2018, and the related statement of financial activities, cash flows and movements in the charity funds for the year ended.
2. In our opinion, the financial statements give a true and fair view of the financial position of the Charity as of December 31, 2018 and of the result for the period then ended in accordance with International Financial Reporting Standards.

Basis for Opinion

3. We conducted our audit in accordance with on Auditing issued by the Romanian Chamber of Financial Auditors which are based on the International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.
4. Our responsibility under those standards are further described in the *Auditor's Responsibilities* section of our report.
5. We prepared the statements regarding the independence and objectivity of the audit team and each member declares the following, in accordance with Ethical Requirements drafted by IFAC Code of Ethics and adopted by CAFR (and the rules and procedures to comply with independence in financial audits and related services):
 - do not have any financial involvement, direct and indirect, in activities of the Company, for example : accepting a salary, ownership of equity investments, lending or borrowing of goods, services or money, inappropriate dependency on total fees from a client, concerns for the possibility of losing commitment, contingent fees related to audit engagements, except those given or received in the terms offered to third parties, grant or receiving pledges or bills from / or for auditor's clients;

Member of the Chamber of Financial Auditors of Romania with authorization no. 110 / 2001
A Member firm of DFK International, a Worldwide Association of Independent Accounting Firms and Business Advisors

Accordserve Advisory SRL
7 Oșazei Street
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www.dfk.ro

- have no involvement in the Company activities, as a member of its executive or as an employee under the control of the one who manages the partnership;
- did not perform any audit work as an employee of the company that Accordserve Advisory S.R.L., entered in the same time with the free exercise of the profession, which may lead to a conflict of interest or which are, by their nature, incompatible or inconsistent with the free exercise of the audit profession, or that are incompatible with the need to maintain its independence, integrity and objectivity of the auditor;
- independence is not affected by any incidence of personal and family relationships;
- was not found in any situation that may reduce the independence, even if it is not subject to the above mentioned cases of incompatibility or those provided by the laws no. 603 / 2019, with subsequent amendments and (2) 483/2004 approving the Regulatory organization and functioning of CAFR (art. 79-81) and with 30/2005 with the Code of Ethics.

6. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Going concern

7. Based on discussion with the Management we concluded that the Charity operates on a going concern basis. This principle implies that the entity continues to operate normally, without giving into liquidation or agreed reduction in activity.

Other matters

8. This Independent auditor's report is made solely to the Charity's shareholders, as a body, it should not be included or referred to in any document or publication available to persons outside your firm without our consent.
9. With regard to the other matters to be included in the Auditor's Report, in our opinion and to the best of our information and according to the implications given to us, the Charity does not have any pending litigation which would impact its financial position.

Member of the Chamber of Financial Auditors of Romania with authorization no. 110 / 2001
A Member firm of DFK International, a Worldwide Association of Independent Accounting Firms and Business Advisors

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Charity's Board of Directors Responsibility for the Financial Statements

10. These financial statements are the responsibility of the Charity's Board of Directors.

Auditor's Responsibility

11. Our responsibility is to express an opinion on these financial statements based on the audit. We conducted our audit in accordance with the International Standards on Auditing applicable to the audit of financial statements as issued by the International Federation of Accountants. These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.
12. An audit involves exercising on a risk basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

Vilhelms Mareș, Audit Partner

Registered with the Chamber of Financial Auditors of Romania
under no. 11013 / 20.09.00

In the name of

Accordserve Advisory SRL

Registered with the Chamber of Financial Auditors of Romania
under no. 11029 / 21.09.01

Bucharest, Romania

11 April 2019

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Wheelchair users
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Can be called toll free from the following networks: Telekom, Vodafone, Orange, Digi, UPC, between 09:00 and 16:00

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